ServerMANIA

Rayobyte

CASE STUDY

About Rayobyte

10 years ago, Rayobyte was just a small one-man project. Today, the company specializes in ethical data scraping and is recognized as the largest US-based proxy provider in the United States.

Rayobyte delivers a comprehensive lineup of proxy services, including:

- Residential Proxies
- Data Center Proxies
- ISP Proxies
- Rotating ISP Proxies
- Dedicated Proxies
- Rotating Proxies
- Semi-Dedicated Proxies
- Mobile Proxies
- Proxy Pilot
- Scraping Robot

Industry:
- Proxy servers
- Ethical data scraping

Location:
Omaha, NE, USA

Website:
https://rayobyte.com

Principal Market Segments Served:
- Government
- Large Enterprises

> **Rayobyte's mission is to handle all of your proxy needs, reduce your overhead, create a closer mutual relationship with you, and drive down your costs by allowing you to buy in greater bulk.**

Rayobyte has made it their business to earn the trust of the companies they provide services to. But the road to success wasn't easy in an industry associated with grey- and black-hat tech activities.

When Rayobyte started looking for a reliable provider in the server and IP industry, they wanted to ensure that the provider they partnered with would have the same high ethical standards that they do when it comes to the usage of servers and IPs.

Rayobyte needed a server partner that:

- Had high ethical standards
- Offered 24/7 support
- Provided quality customer service
- Ensured a high uptime

ServerMania aligned well with these standards and was able to provide the services and customer support required to ensure that their servers would always be available and changes to their servers could be made, no matter the time of day.

"ServerMania consistently provides 24/7 support on any request we make which we highly value as our business serves customers around the world."

Ben Emeigh
Inventory Operations Director, Rayobyte

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High ethical standards

As a company that specializes in ethical data scraping, Rayobyte was looking to partner with a company that was able to provide not only servers but IPs for their use-cases as well. They were looking for a partner that could be trusted and had a track record founded in providing ethical server hosting.

"We pride ourselves in providing data that is only ethically sourced and ServerMania was able to prove to us that they share the same ethical values."

Ben Emeigh
Inventory Operations Director, Rayobyte

ServerMania met the rigorous ethical standards required to work with Rayobyte, which other service providers struggled to meet.

The long standing partnership between Rayobyte and ServerMania has provided confidence to many businesses when it comes to adhering to high ethical standards and an ethical approach to data scraping.

At the forefront of ethical IP, server, and data usage in the industry, Rayobyte uses ServerMania services to provide proxies to companies around the world.

Speedy server deployment and provisioning

As part of their business requirements, Rayobyte needed a provider that could ensure a smooth and easy setup process for hardware and networking infrastructure, including high uptime and availability of networking team members.

"ServerMania was able to satisfy all of our needs...They ensured that their servers would always be available and changes could be made no matter the time of day that we make the requests. We value the quick turnaround times that ServerMania can provide for any of our new orders."

Ben Emeigh
Inventory Operations Director, Rayobyte

ServerMania has been able to consistently meet these needs, in particular with the expedient deployment of new services and provisioning of equipment within a few hours of the order.

Reliable and consistent customer service

In the 24/7/365 ever changing world of proxy services and deployment operations, Rayobyte recently needed to do a large amount of service swaps on ServerMania hardware. The ServerMania team was available both day and night to help with these changes, offering priority access to support staff and engineers.

"Service continues to be outstanding at a level we rarely see from other providers."

Ben Emeigh
Inventory Operations Director, Rayobyte

SUMMARY

WHAT ADVICE DOES RAYOBYTE HAVE FOR OTHER COMPANIES ABOUT TO EMBARK ON A SIMILAR PROJECT?

"ServerMania is a great choice for any project. They are willing to work with you on everything you might need from server setups, server location, pricing, and any other concerns you might have. They really are committed to going above and beyond to ensure that the customer is happy with their services."

Ben Emeigh
Inventory Operations Director, Rayobyte

In partnering with ServerMania, Rayobyte has consistently grown their business and provided companies with reliable proxies. IPs, and the ability to conduct ethical data scraping.

ServerMania was able to provide Rayobyte with:

- 24/7 support on any request, ensuring servers would always be available and changes could be made no matter the time of day
- Lightning fast deployment times, with equipment prepared and provisioned within a few hours of the order
- Industry-beating uptime, upholding a 100% network uptime SLA
- Adherence to standards around ethical values for server and IP usage
- Exceptional flexibility, from server setups, server location, pricing, and more.

ServerMania is more than a server hosting provider. We offer a personalized approach to service and delivery, with solutions that help you reach new customers and grow your business.

Everything we do is aimed at empowering your business with flexible, reliable, and affordable infrastructure, backed by unmatched enterprise infrastructure expertise and experience.

ServerMania is a Canadian company with over a decade of experience building high-performance infrastructure hosting platforms for businesses globally. We offer a wide range of fully customizable dedicated, hybrid, cloud, colocation, IP Transit, and server cluster services.

Our mission is to empower clients by equipping them with fast, reliable, innovative infrastructure hosting while upholding a 100% network uptime SLA. This is assisted by a 24x7x365 rapid response team — one with some of the best response times in the industry.

To learn more about how ServerMania can help to reduce your business's infrastructure costs while improving reliability and performance, get in touch today.

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